



**FOR IMMEDIATE RELEASE**

**Vidient Systems Augments Indirect Sales Channel,  
Partners with Select Security System Integrators and Resellers**

*Vidient Extends Market Reach, Builds Key Alliances with Security Industry Leaders*

SUNNYVALE, Calif., July 10, 2006 – Vidient Systems, Inc., a developer of behavior recognition and analysis software that detects security and safety breaches in real time, announced today that it has expanded its indirect marketing and sales channel through newly signed agreements with leading security integrators and resellers. These new channel partners specialize in the design and deployment of sophisticated, integrated security solutions.

System integrators and resellers under agreement with Vidient in the United States and Canada include Midlantic Security, Lord & Company Technologies, Surveillance Technologies, Flagship Security, Genesis Security Systems, Dobil Laboratories, Advanced Logic Systems, Henry Brothers Electronics, Chubb Security, ESS, Adesta, Symis, ATS Alaska, ECSI Security, and Hart-Well Electrical Company. For more information about these system integrators and resellers and their comments regarding synergies with Vidient, visit [www.vidient.com/partners](http://www.vidient.com/partners).

These partnerships, which complement and augment the company's comprehensive network of manufacturers' representatives throughout North America, are another step in Vidient's strategy to ally with select premier firms to develop and deliver highly specialized security solutions. Additionally, the company maintains a strong presence in European and Asian markets through its marketing and sales agreement with NEC Corporation.

"We're delighted to add these stellar partners to our team as we move aggressively to further expand our base of customers relying on SmartCatch® video surveillance and analytic solutions," said Brian Bennett, Vice President, Sales, Vidient Systems, Inc. "Forging strong distribution relationships with the systems integration and value added reseller community is a critical piece of our sales and marketing strategy,

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and we're already seeing considerable increased market momentum from their activities with us."

Bob Sommerfield, President of Adesta LLC, said, "Vidient is an ideal partner for Adesta as the companies share a strong vision about the opportunity that exists at the intersection of the communications and security industries. The ease with which the SmartCatch solution can be integrated into new or existing security environments is testimony to that philosophy and one we see as a tremendous differentiator in this market."

Vidient's flagship product, Vidient SmartCatch 2.5, is an advanced, intelligent video surveillance software solution designed for use in corporate, government, utility, and major transportation facilities, now in use around the world including an innovative new TSA-funded security solution for "The Airport of the Future" being deployed at Florida's Tallahassee Regional Airport. Other major airports using Vidient's recognition and analysis software include Helsinki Vantaa Airport, San Francisco International, San Diego International, and Salt Lake City International.

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#### **About Vidient Systems, Inc.**

Vidient Systems, Inc. designs, develops and deploys behavior recognition software systems that enable video surveillance cameras to monitor for and detect behaviors that threaten safety and security, alerting guards in real-time and intelligently managing event response. It is used today to monitor secure locations at major transportation facilities, corporations and public institutions. The Sunnyvale, California-based company was founded in 2003 and is funded by leading global venture investors Blueprint Ventures, Trident Capital and Hotung Venture Capital. SmartCatch is a registered trademark of Vidient Systems, Inc. For more information visit [www.vidient.com](http://www.vidient.com).

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