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**CONTACTS:**

Jayne Curtis, Public Relations  
Achievo Corporation  
+1 408.892.8661  
jayme.curtis@achievo.com

Jan Wiedrick-Kozlowski  
New Venture Communications  
+1.585.392.7878  
jkozlowski@newventurecom.com

## **Achievo Selected by Vidient Systems To Support Video Software Vendor's Presence in China**

Sophisticated IT Talent, Domain Knowledge, Scalability Accelerate Geographic Expansion

**SAN RAMON, Calif. – November 14, 2006** – Achievo<sup>®</sup> Corporation, the leading global software and information technology outsourcing provider with a local front-end and China back-end service model, today announced it has signed an agreement with Vidient Systems, Inc. to provide a range of services to support Vidient's initial activities as it builds a presence in China. Among the services included are software development, quality assurance and testing services. These services will be provided through Achievo's development center in Beijing, China.

Vidient Systems is a leader in intelligent video surveillance and analytics software. Vidient's SmartCatch software converts CCTV cameras into intelligent surveillance agents that actively provide real-time situational awareness while increasing the efficiency of security and safety personnel. SmartCatch is currently being used at corporate locations, institutional facilities and major transportation hubs around the world, including international airports in San Francisco, San Diego, Salt Lake City, Tallahassee, Florida and Helsinki.

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“Companies today are investing more time and money in security products than ever before,” said Dr. Robert P. Lee, Achievo’s chairman and CEO. “In fact, the research firm IDC estimates that the security market is growing at almost three times the rate of overall IT spending. We’re very excited to work with Vidient as a strategic partner in the surveillance and security market, and be a part of their team to develop software that makes the world a safer place.”

“The market for intelligent video surveillance and video analytics is progressing rapidly and is poised for significant global growth over the next decade,” said Brooks McChesney, President and CEO of Vidient Systems, Inc. “We have established a strong position in North America and are building a growing presence in Europe, and we now see China as a major new opportunity for us. We are partnering with Achievo to accelerate our plans and help us put the right pieces in place in this substantial new market. They have tremendous experience working with companies like ours, providing us years of business insight, domain expertise and established relationships gained through years of proven success. Achievo has access to highly skilled professionals that they can deploy quickly to help us kick start our activities in this promising new market. We are excited to partner with this highly recommended resource.”

**About Vidient Systems, Inc.**

Vidient Systems, Inc. designs, develops and deploys behavior recognition software systems that enable video surveillance cameras to monitor for and detect behaviors that threaten safety and security, alerting guards in real time and intelligently managing even response. It is used today to monitor secure locations at major transportation facilities, corporations and public institutions. The Sunnyvale, California-based company was founded in 2003 and is funded by leading global venture investors Blueprint Ventures, Trident Capital and Hotung Venture Capital. For more information visit [www.vidient.com](http://www.vidient.com).

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## **About Achievo**

Achievo is a global offshore software and information technology outsourcing provider with a local front-end and China back-end service model. With expertise in diverse technologies including Java/J2EE, .NET and embedded platforms, the CMM-certified company offers improved efficiencies, scale, diversification, and a combined talent pool to deliver cost-effective, quality-centric, and scalable IT outsourcing services to customers and partners worldwide. Customers include [IBM](#), [HP](#), [Sun Microsystems](#), [Netgear](#), [Cadence](#), [Accela](#), [China Academy of Sciences](#), [DaimlerChrysler](#), [Ellie Mae](#), [ESRI](#), [Audi](#), [Fujitsu](#), [Mercedes Benz](#), [Mitsubishi](#), [Siemens](#), [United Way](#), [Hitachi](#), [NEC](#), [Pioneer](#), [NTT Data](#), [Nomura](#), [Toshiba](#) and other Fortune 2000 companies. Headquartered in the Silicon Valley, Achievo has offices in the United States, Canada, Germany, Greater China and Japan. For information on the company and its services, visit [www.achievo.com](http://www.achievo.com).

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